

10th ESA Investment Forum 2019

ESA/ESOC, Robert-Bosch-Str. 5, 64293 Darmstadt

30th January 2019

09:00 - 10:00	Registration of participating Start-ups and Coaches & Welcome by Organiser	on invitation
10:00 - 13:00	Pitch Training Session	
13:00 - 14:00	Lunch Break & Guided Tour to ESOC Mission Control Rooms for participating Start-ups	
14:00 - 17:00	Pitch Training Session	
18:00 - 20:00	Evening Reception & Dinner (for presenting Start-ups, Coaches and Investors)	

31st January 2019

09:00 – 09:30	Registration of Participants	on registration
09:30 - 10:00	Opening of the 10th ESA Investment Forum 2019 <ul style="list-style-type: none"> Welcome by our Host: Dr. Rolf Densing, ESA Director of Operations and Head of ESOC Jochen Partsch, Lord Mayor of the City of Science Darmstadt Dr. Walther Pelzer, Executive Board Member German Aerospace Center & Head of DLR Space Administration Dr. Alex von Frankenberg, Managing Director, High-Tech Gründerfonds Management GmbH Frank Salzgeber, Head of ESA Technology Transfer and Business Incubation Office 	
10:00 - 11:00	Podium Discussion “Entrepreneurship in Space - Why does Germany need a 1 B€ Space Fund?” Moderation: Frank Salzgeber, Head of ESA Technology Transfer and Business Incubation Office Podium: participating Investors, Business Angel Networks and Start-ups	
11:00 - 12:00	Podium Discussion “Investment in Space – What are investors currently looking for?” Moderation: Christian Ziach, Investment Manager at High-Tech Gründerfonds Management GmbH Podium: participating Investors and Business Angel Networks	
12:00 - 13:00	Lunch Break & Match Making in Exhibition Area	
13:00 - 14:30	Pitches of 7 Start-Ups (5 minutes presentation + 7 minutes questions & answers) Moderation: Dr. Frank Zimmermann, ESA BIC Hessen & Baden-Württemberg, CEO cesah GmbH Feedback: Investor Panel	
14:30 - 15:00	Coffee Break & Match Making in Exhibition Area	
15:00 - 16:30	Pitches of 7 Start-Ups (5 minutes presentation + 7 minutes questions & answers) Moderation: Thorsten Rudolph, ESA BIC Bavaria, CEO Anwendungszentrum GmbH Oberpfaffenhofen (AZO) Feedback: Investor Panel	
16:30- 17:00	Coffee Break & Match Making in Exhibition Area	
17:00 - 18:00	Workshop: Space Investment in Germany Moderation: Christian Ziach, Investment Manager at High-Tech Gründerfonds Management GmbH <ul style="list-style-type: none"> Best Practise Examples from Europe and the US Round Table Discussion amongst German Investors on necessary improvements, Regulatory Requirements, Agencies as Anchor Customers, involvement of start-ups in invitations to tender, etc. Conclusion and Way Forward 	